#### AFFORDABLE ENERGY POLICY SUMMIT





AT&T Executive Education & Conference Center 1900 University Avenue 9:00am - 4:30pm



#### **AFFORDABLE ENERGY 2017 POLICY SUMMIT**

# Energy Efficiency Programs

Terry Moore, Energy Efficiency Services



## Energy Efficiency Programs

- Residential Weatherization Assistance Program (WAP)
- Multifamily Weatherization Assistance Program
- Strategic Partnership between Utilities and Retailers
- WAP A/C Rebate and Loan
- Appliance Efficiency Program (AEP)



### Energy Efficiency Programs

No Cost to High Cost Energy Efficiency

- Residential and Multifamily WAP provide <u>no cost</u> weatherization services for Austin Energy Residential & Multifamily customers that meet our program criteria.
- The Strategic Partnership between Utilities and Retailers (SPUR) provides low cost energy efficiency services for residential customers
- The Appliance Efficiency Program, WAP A/C Rebate & Loan, and Home Performance with Energy Star Program provide higher cost energy efficiency services for residential customers





Residential WAP serves residential customers who own or rent:

- Single family homes
- Duplexes
- Triplexes
- Fourplexes







#### Customers eligible for WAP

- CAP Customers (Participates in one or more of eight programs)
- Self nomination or referrals
- 200% or less of the Federal Poverty Level
- Dwelling type
- Home Value of \$250K or less
- Home size of 2,000 square feet or less
- Home greater than 10 years old
- Have not received weatherization from AE in the last 10 years

  The last 10 years

**Current Home Weatherization** Measures:

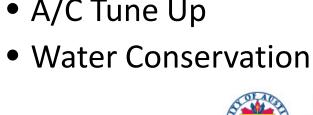


- Attic Insulation
- Duct System Improvements
- Solar Screens
- LED Lighting
- Life Safety
- A/C Tune Up







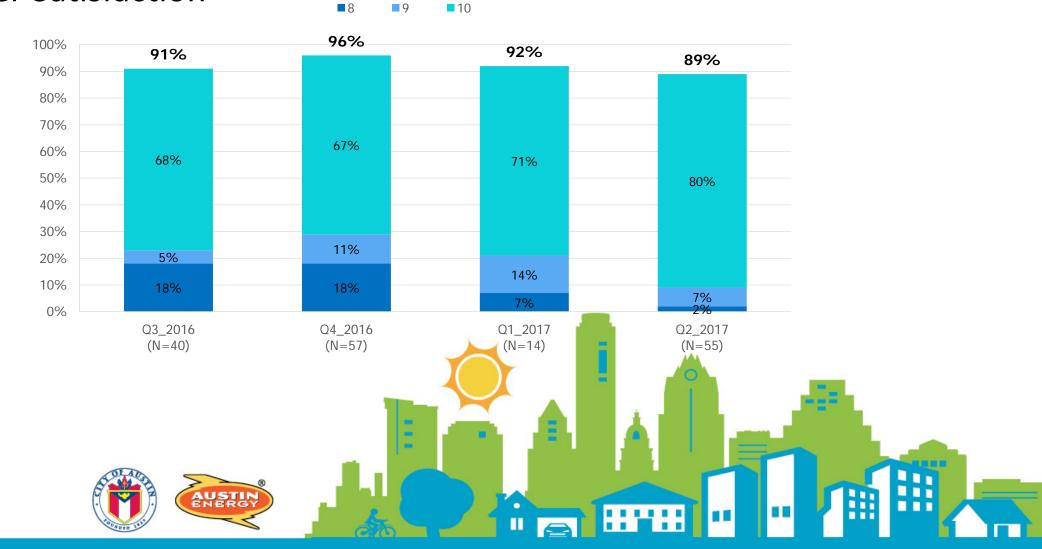








**Customer Satisfaction** 



# Multifamily WAP

#### **Customer Eligibility**

 Customers living in properties that receive affordable housing subsidies from the federal, state, city, or county government

#### Rebates

Unique \$/kW value for each measure, designed to pay 100% of installed costs



# Multifamily WAP

#### Program Measures











• LED Lighting

Water Conservation Devices













# Strategic Partnership between Utilities and Retailers (SPUR)

#### **Program Description**

- The SPUR program allows Austin Energy to place their logo and an instant in-store discount on products that use less energy
- Allows customer to save at the cash register and in their home
- Broad range of retailers from national big box to regional and local
- The product discounts are seasonal and are offered for a limited time
- The program has been well received and had many achievements in its first two years, ex: Made the Mayor's 2016 Top 50 List of accomplishments.





# Strategic Partnership between Utilities and Retailers (SPUR)



**#FERGUSON** 































# Strategic Partnership between Utilities and Retailers (SPUR)

Product	Winter	Spring	Summer	Fall		
Lighting						
40W LED Lamps	V	V		V		
60W LED Lamps	V	V		V		
Candelabra LED Lamps		V	V			
Recessed Can LED Lamps	V	V		V		
Recessed Can LED Retrofit Kit		V	V			
Do It Yourself Products						
Return Air Filters	V	V	V	V		
Big Gap Filler Insulating Foal Sealant	V	V	V	V		
Entry Door: Door Seals for Top and Side	V	V	V	V		
Entry Door: Bottom Sweep	V	V	V	V		
Heat Control Window Film	<b>V</b>	V	V	V		
Energy Star Air Purifiers		V				
Energy Star Freezers	<b>V</b>			V		
Energy Star Refrigerators	<b>V</b>			V		
Window A/C Units		V	<b>V</b>			





### Residential WAP A/C Rebate & Loan

#### **Program Description**

- Pilot program that replaces the central A/C systems in a WAP qualified customer homes using WAP Contractors
- Offers a rebate ranging from \$250 to \$750 and...
- Offers a 3.99% loan utilizing the ARRA Better Buildings Grant Loan Loss Reserve funds.
- Loans from \$1,500 to \$7,500
- Monthly payments range from \$68.32 to \$117.30
- 5, 6, and 7 year loan terms





# Residential WAP A/C Rebate & Loan

#### **Customer Eligibility**

- Customers who qualify for the WAP Program
- Credit score of 600 or above
- Central A/C systems that are 10 years old or older or requires repairs greater than \$1,500.00
- Homes that have participated in WAP in the last 2 years





#### **Program Description**

- AEP provides rebates for equipment and appliances as they fail
- Must use energy efficient replacement
- Rebate varies based on equipment/appliance replaced



- Customer Eligibility
  - Any AE residential customer
  - Use registered contractor for retrofit
  - A/C must be 10 years old or older
  - Complete A/C system change out
  - Permits where required





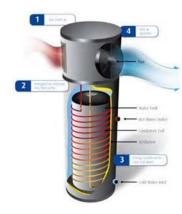
#### **Rebate Levels**

Appliance	Rebate	
Central HVAC System	\$250 to \$750	
Window A/C Unit	\$50	
Heat Pump Water Heater	\$800	
Variable Speed Pool Pump	\$200	
Wi-Fi Thermostat	\$25	

















Customer Satisfaction – Appliance Efficiency Program (AEP) Q2 2017	Average Rating
Customer satisfaction with Austin Energy rebates and incentives experience	9.1
Overall customer satisfaction with Austin Energy	8.5
Overall satisfaction with contractors	9.5
Satisfaction with Austin Energy Inspectors	8.9
Effort needed to participate in the rebate program worth the time	7.7
Timely processing of refunds	8.8
Importance of incentives to completing energy efficiency improvements	8.7



# Home Performance with Energy Star (HPwES)

#### **Program Description**

- Whole-house approach to energy efficiency
- Improves indoor air quality and saves money on your monthly bill
- Rebates average about \$1,800 while the efficiency improvements lower summer energy bills by an average of 20%
- Loans available at 3.99%
- Rebate & Loan option available









### Home Performance with Energy Star

#### **Customer Eligibility**

- Your home or building must receive electric service from Austin Energy at residential rates
- Owners of single-family homes, condominiums, town homes, duplexes, triplexes, fourplexes, and rental properties are eligible
- No mobile or manufactured homes are allowed
- Work must be done by a Registered Contractor
- Contractors are required to provide a warranty on all materials and workmanship for a minimum of one year









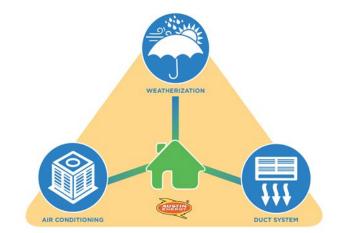




### Home Performance with Energy Star

#### Program Measures

- Central air conditioner or heat pump
- Attic insulation
- Repair/Replace ducts
- Seal home envelope and duct system
- Insulated covers for pull-down attic stairs
- Solar shading screens or film on single-pane windows
- Install qualifying Wi-Fi thermostat









## Home Performance with Energy Star

Customer Satisfaction – Home Performance with Energy Star (Q2 2017)	Average Rating
Customer satisfaction with the Austin Energy rebates and incentives experience	9.3
Overall customer satisfaction with Austin Energy	8.9
Overall satisfaction with contractors	9.4
Satisfaction with Austin Energy inspectors	9.4
Effort needed to participate in the rebate program worth the time	8.7
Timely processing of refunds	9.3
Importance of incentives to completing improvements	6.1
Satisfaction with information provided by AE staff	9.0

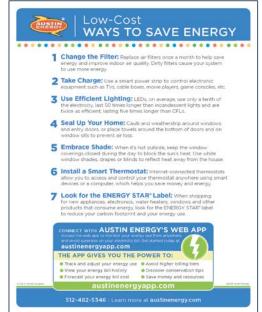


### Summer Savings Communications

Austin Energy wants customers to save energy and money, especially in the summertime!\*







\* Communications are in English and Spanish. Flyers are available on provided USB's







#### **AFFORDABLE ENERGY 2017 POLICY SUMMIT**

# Community Solar

Tim Harvey Solar Program Coordinator



### What is Community Solar?

 A community solar project—sometimes referred to as a solar garden or shared renewable energy plant—is a solar power plant whose electricity is shared by more than one household.

- The primary purpose:
  - Members can share solar power without having to install on their home directly
  - Helps households who cannot afford to put direct solar systems on their home
  - Costs less than the price they would ordinarily pay to their utility.



## Expanding Access to Community Solar

- Enable more residents in neighborhood around Kingsbury project to take part in Community Solar program
- Additional benefits for Low income customers
  - 10% Discount
  - No Cost Weatherization





#### Shared Solar



- Solution for multifamily properties
- Virtually allocate Value Of Solar (VOS )credits from single rooftop PV system proportionally to all tenants
- Currently developing metering and billing solution
- Affordable housing pilots FY18
- Possible extension to all multi-family and commercial tenants







# Thank You

