



#	Question	#	Response
1	Would Austin Energy accept existing assets? Would Austin Energy accept terms shorter than 7 years?	1	Yes, we will consider shorter terms and/or existing projects.
2	For the Firm Renewable Fixed or Shaped Energy option, does the Utility have a preference of block size and shape such as 16-hour, 7x8, etc.?	2	We do not have a set preference and look to the project developer for options to consider. That said, we expect to see shapes that will be tailored for ERCOT load characteristics.
3	Is the City of Austin accepting proposals from stand-alone energy storage projects located in ERCOT?	3	We intend to issue a separate RFP for stand-alone storage projects later this year.
4	Section 5.A.2: Term of at least 7 years up to a maximum of 30 years to be considered – does Austin Energy have a preference on PPA tenor?	4	No.
5	Would it be acceptable to provide different pricing scenarios for different MW sizes and PPA tenors?	5	Yes, it is preferred
6	Is execution of an NDA required at the RFP stage?	6	No. Please see RFP Section 3A.
7	The RFP asked for “on-site energy storage system designed to be capable of delivering energy under a fixed or shaped schedule offered at the Proposer’s discretion.” Would you elaborate more on the product requirement? Does Austin Energy prefer a fixed, shaped energy from the combined renewable plus storage facilities?	7	To be clear, the RFP states that the storage component is strictly optional. But yes, if storage is planned in conjunction with the renewable asset, we are interested in offers for a more firm energy delivery over some defined period of time.
8	For a solar plus storage configuration, would Austin Energy consider an alternative storage proposal where Austin Energy pays for an as-generated product from the solar facility and tolling structure from the storage facility (fixed monthly capacity payment plus variable O&M charges)? We are contemplating an arrangement in which Austin Energy acts as a QSE for the project and governs dispatch control over the storage facility within specified operating parameters according to a prescribed set of augmentation / degradation plans.	8	Yes, we will consider



9	What does Austin Energy usually require as a form of acceptable security? We hope to discuss the possibility of using a surety bond as an acceptable form during the pre-COD period.	9	Austin Energy prefers, and in most cases requires, Letters of Credit from US commercial banks with a minimum credit rating of A3 (Moody's) and A- (S&P). You may provide options for us to consider.
10	When does Austin Energy expect to proceed with the announcement of the shortlist and the final contract execution?	10	It depends on the number of proposals received and thus analyzed. We hope to have a shortlist determined by the end of 2021.
11	How long usually does it take from the "partial" PPA execution to the final approval by the Austin City Council?	11	Depending on the Austin City Council and related board schedules from the date the Seller signs, it could take up to 6 weeks.
12	Evaluation Factor #7 states, "Proposer Reputation, including commitment to the City of Austin's Imagine Austin Comprehensive Plan (available at http://www.austintexas.gov/page/imagine-austin-vision)" will be among the factors on which respondents are evaluated. The Comprehensive Plan further highlights that "diversity is a source of strength" and acknowledges "those who have been denied full participation in the opportunities offered by our community in the past." While this RFP does not have specific MWBE Participation goals, will minority and women owned companies receive the consideration reflected in the Comprehensive Plan? If so, how will that be accomplished?	12	The RFP summarizes Austin Energy's evaluation process in some detail. If a project is determined to be included in our preliminary shortlist, and then subsequently qualifies for final consideration as a short-listed project, the evaluation factors described in the RFP will then be applied to each proposal to determine a finalist(s) for recommendation to senior level management. And yes, taking into account all other evaluation factors, additional consideration will be given to short-listed companies who demonstrate that their company has goals and objectives that are consistent with the Comprehensive Plan. Subject to the evaluation process outlined in the RFP, and provided that a company submitting a project proposal otherwise qualifies under the RFP, Austin Energy will not exclude any company for any reason for final consideration.
13	In regards to your RFP for renewable energy, can you please explain how you are evaluating your bids in terms of minority contractors?	13	See answer #12 above.